

## MD Engineering - NZTTMF Member Since: 2016

MD Engineering is a general transport engineering company based in the prosperous rural-hub of Clinton in South Otago.

The company opened in 2000, offering a full-service workshop that, as well as its specialist truck-body and trailer builds, provides repairs and maintenance of road transport equipment.

That remains its core business, and it is still owned by its founder and managing director Michael Jelley, and Michael's wife Donna.

MD Engineering was one of the first transport engineering company in the area to master the art of high-tensile fabrication. Michael says it remains a highly sought-after specialty.

MD Engineering's trailers and truck bodies are considered among the most resilient on the road; some have served several owners.

Michael says the key to MD Engineering's success, however, is that it provides exactly what the customer wants.

"We don't work to templates or off-the-shelf plans," says Michael.

The starting point with each customer is to determine exactly what is required of the truck body or trailer and then plan and build accordingly.

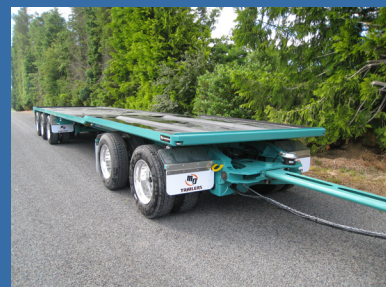
"It is what suits the customer, not what suits us."

Nor will Michael be drawn into pre-determining the specs, beyond what the customer needs. Specs such as running gear are left entirely to the customer's preference, though Michael will make recommendations if requested.

Michael believes that MD Engineering's flexibility is one of its strengths. "By giving the customer what he needs we build trust and that is resulting in a lot of repeat business."

For some time, MD Engineering has—and continues to have—a waiting list for many of its key services.

Which is always a sure sign of a company that's mastered its craft.



**WHO:** MD Engineering.

**WHERE:** Clinton, South Otago.

**WHAT:** High-tensile, high-performance customised trucks and trailers, repairs and maintenance.

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**WHO TO ASK FOR:** Michael Jelley.

**WHAT TO ASK FOR:** A truck or trailer built to your specifications.