

MTE Group - NZTTMF Member Since: 2000

Begun in Hamilton, New Zealand in 1973 by Managing Director Robin Ratcliffe, the Modern Transport Trailers (MTE) brand built its reputation on Robin's ability to produce bespoke heavy trailer solutions for every situation.

Tenacious in their demand for quality and a thirst for challenge, Robin and his team were known then, and remembered now, for some of the more ambitious and innovative trailer builds the country has ever seen.

They still do it.

The company continues to thrive on challenge, and the MTE-branded trailer range includes anything from simple trailers, jinkers, dollies, modules, transporters, wideners, FTLL, tri-sliders, tippers, extendables to, of course, customised trailers.

They have two trailer manufacturing operations in Hamilton, and despite the demand for MTE trailers, fast turnaround is a company promise.

They also have a large range of trade-in trailers for sale—most are listed on their constantly updated website.

But these days MTE Group is more than a trailer builder. Much more. It has grown to be an industry leader across the wider transport sector, exporting trailers throughout Australasia along with branching out in recent years into equipment hire, finance and leasing through the ETL Hire division.

They also have a comprehensive range of transport parts and accessories servicing both New Zealand and Australia.

Robin is still very much in charge and has personal oversight on quality control and pricing. Characteristically, he still seeks out the challenging projects and has put together a crack team to meet them.

That team is further strengthened by it having a solid family involvement.

Robin's son, Zane, heads up Design and Product Development and another son, Michael, manages MTE's Australia. There are also no fewer than three of Robin's grandsons in the business.

It's a big business. It's a good business. It's a family business.

And it's here to look after your business.

Robin extends a personal invitation to meet him, discuss your project,

your need, the problem, and to sit back and watch as he and MTE deliver the solution.

WHO: MTE Group.

WHERE: Hamilton.

WHAT: Customised trailer, builds, trade trailers, hire and financing.

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WHO TO ASK FOR: Robin Ratcliffe.

WHAT TO ASK FOR: Robin Ratcliffe's ability to meet the need, beat the problem.

