

## Lowes Industries - NZTTMF Member Since: 1995

Lowes Industries has been designing and building tankers and trailers for over 50 years, not always under that name nor the same management.

But the consistent factor of all those years and all those trailers is quality.

The company has never deviated—and never been deterred by cost-competitiveness—from supplying top quality units for their customers.

Lowes maintain that whatever the customer's bulk transport needs, they can engineer a solution that will be unmatched in terms of functionality, suitability, serviceability and, most important of all, quality.

Lowes believe a tanker is more than just a utility. Out on the road, it is the shop window which displays everything the distributor stands for. It is only after Lowes really understand a customer's business, its philosophy and its needs that they can put together a tanker build most suited to requirements. Whilst Lowes specialise in dangerous goods tankers, including bitumen, petroleum, and bulk powder, they also build tankers for every purpose. They are also New Zealand's only recognised bulk LPG road tanker builder.

But, there is no such thing as an "off the shelf" tanker at Lowes.

Owner, John Metcalf, takes a great deal of care to talk to each customer personally.

Because it is only then, after John has the depth and quality of understanding, that he can confidently promise that a Lowes build—every Lowes build—is designed and built exactly for the function intended, easy to use, outlasting the competition and providing customers with the greatest return on investment.

And, if there are no off the shelf trailers at Lowes, there are also no off the shelf solutions or products. Whilst Lowes are predominantly transport engineers, they are more than capable of undertaking any general engineering task, no matter how big or small. Another field they have been extremely successful in is forklift ancillary equipment and the Gemini Cats Claw is famous within the Wool industry as the hallmark of functionality and quality, with many examples still in use after 35 years of continuous service.

Their teams of craftsmen are skilled in aluminium, stainless steel, mild and carbon steels plus many other alloys.

They have a maintenance workshop with a service pit and a de-gassing station as well as fully equipped off site maintenance vehicles ready to travel to any site. They can undertake a full maintenance service for a fleet of tankers, bodies and chassis, no matter where.

So, if quality is your focus, then call Lowes.

You may be surprised at what they can offer and where, but not surprised by the quality they deliver. That, is always...a given.



**WHO:** Lowes Industries.  
**WHERE:** Christchurch, plus mobile service.  
**WHAT:** Tanker design and build, plus general engineering.  
**WEBSITE:** <http://lowes.nz/>  
**EMAIL:** [john@lowes.nz](mailto:john@lowes.nz)  
**Phone:** +64 3 982 2547  
**WHO TO ASK FOR:** John Metcalf.  
**WHAT TO ASK FOR:** Lowes' hallmark mantra: Designed and Built to Last.